



## Cohesion Excel Pricing Tool

The Cohesion Excel Pricing Tool is an Excel application that allows the user to create, update and display online any sales and purchase pricing conditions directly in SAP.

The application is fully configurable, automatically allowing access to both standard and customer configured condition types. It has been designed and built by an SAP consultant with many years of experience in the field, and the emphasis is on flexibility and robustness.

As well as saving time keying prices into SAP, the user has the power of Excel formulas and copy/paste operations at his/her disposal.

There is a basic mode and an expert mode, making it a valuable tool for all types of SAP users.

Here are the basic steps:

### Step 1: Fetch and select required SAP condition types

The screenshot displays the Microsoft Excel interface for the 'Cohesion.xls' application. The main window is divided into several panes. The top pane shows a list of SAP condition types with columns for APPLICATION, CONDITION TYPE, and DESCRIPTION. The second pane shows a list of SAP fields with columns for APPL., COND. TYPE, TABLE, DESCRIPTION, and FIELDS. The third pane shows a list of SAP filters with columns for APPLICATION, CONDITION FIELD, DESCRIPTION, and FILTER TYPE. The bottom pane shows the 'Condition types' tab selected, with a status bar indicating 'Condition field list generated'.

| APPLICATION | CONDITION TYPE | DESCRIPTION          |
|-------------|----------------|----------------------|
| V           | XR2            | Tax Jur Code Level 2 |
| V           | XR3            | Tax Jur Code Level 3 |
| V           | XR4            | Tax Jur Code Level 4 |
| V           | XR5            | Tax Jur Code Level 5 |
| V           | XR6            | Tax Jur Code Level 6 |
| V           | YB01           | Special Surcharge    |
| V           | YB30           | 100% Discount        |
| V           | YBS1           | SP Surcharge         |
| V           | YBS2           | SP Realization %     |
| V           | ZC01           | Flight surcharge     |
| V           | ZVKP           | CA market price      |

| APPL. | COND. TYPE | TABLE | DESCRIPTION                                     | FIELDS                                |
|-------|------------|-------|---|---------------------------------------|
| M     | PB00       | A016  | Contract Item                                   | /EVRTN/EVRTP/                         |
| M     | PB00       | A017  | Material Info Record (Plant-Specific)           | /LIFNR/MATNR/EKORG/WERKS/ESOKZ/       |
| M     | PB00       | A018  | Material Info Record                            | /LIFNR/MATNR/EKORG/ESOKZ/             |
| M     | PB00       | A025  | Info Record for Non-Stock Item (Plant-Specific) | /LIFNR/EKORG/MATKL/INFNR/WERKS/ESOKZ/ |
| M     | PB00       | A028  | Info Record for Non-Stock Item                  | /LIFNR/EKORG/MATKL/INFNR/ESOKZ/       |
| M     | PB00       | A066  | Info record per order unit                      | /LIFNR/MATNR/EKORG/ESOKZ/BSTME/       |
| M     | PB00       | A067  | Plant Info Record per Order Unit                | /LIFNR/MATNR/EKORG/ESOKZ/WERKS/BSTME/ |
| M     | PB00       | A068  | Outline Agreement Item: Plant-Dependent         | /EVRTN/EVRTP/WERKS/                   |
| M     | PB00       | A118  | "Emples" Prices (Material-Dependent)            | /MATNR/                               |
| V     | ZVKP       | A070  | EAN per Plant                                   | /VKORG/VTVEG/WERKS/MATNR/EAN11/       |
| V     | ZVKP       | A071  | Material per Plant                              | /VKORG/VTVEG/WERKS/MATNR/VRKME/       |
| V     | ZVKP       | A072  | EAN per S0rg/DstCh                              | /VKORG/VTVEG/MATNR/EAN11/             |
| V     | ZVKP       | A073  | Material per S0rg/DstCh                         | /VKORG/VTVEG/MATNR/VRKME/             |

| APPLICATION | CONDITION FIELD | DESCRIPTION                             | FILTER TYPE |
|-------------|-----------------|---|-------------|
| M           | BSTME           | Purchase Order Unit of Measure          | 1           |
| M           | EKORG           | Purchasing Organization                 | 1           |
| M           | ESOKZ           | Purchasing info record category         | 1           |
| M           | EVRTN           | Purchasing Document Number              | 1           |
| M           | EV RTP          | Item Number of Purchasing Document      | 1           |
| M           | INFNR           | Number of Purchasing Info Record        | 1           |
| M           | LIFNR           | Vendor Account Number                   | 1           |
| M           | MATKL           | Material Group                          | 1           |
| M           | MATNR           | Material Number                         | 1           |
| M           | WERKS           | Plant                                   | 1           |
| V           | EAN11           | International Article Number (EAN/UPEC) | 1           |
| V           | MATNR           | Material Number                         | 1           |
| V           | PLTYP           | Price list type                         | 1           |
| V           | VKORG           | Sales Organization                      | 1           |



Step 2: If required, create individual field value filters

The screenshot shows an Excel spreadsheet with two tables. The first table lists application conditions with columns for Application, Condition Type, and Description. The second table lists filters with columns for Application, Condition Field, Description, and Filter Type.

| APPLICATION | CONDITION TYPE | DESCRIPTION          |
|-------------|----------------|----------------------|
| V           | XR2            | Tax Jur Code Level 2 |
| V           | XR3            | Tax Jur Code Level 3 |
| V           | XR4            | Tax Jur Code Level 4 |
| V           | XR5            | Tax Jur Code Level 5 |
| V           | XR6            | Tax Jur Code Level 6 |
| V           | YB01           | Special Surcharge    |
| V           | YB30           | 100% Discount        |
| V           | YBS1           | SP- Surcharge        |
| V           | YBS2           | SP- Realization %    |
| V           | ZC01           | Flight surcharge     |
| V           | ZVKP           | CA market price      |

  

| APPLICATION | CONDITION FIELD | DESCRIPTION                            | FILTER TYPE |
|-------------|-----------------|--|-------------|
| M           | EVRTN           | Purchasing Document Number             | 1           |
| M           | EVRTN           | Item Number of Purchasing Document     | 1           |
| M           | INFNR           | Number of Purchasing Info Record       | 1           |
| M           | LIFNR           | Vendor Account Number                  | 1           |
| M           | MATKL           | Material Group                         | 1           |
| M           | MATNR           | Material Number                        | 2           |
| M           | WERKS           | Plant                                  | 1           |
| V           | EAN11           | International Article Number (EAN/UPC) | 1           |
| V           | MATNR           | Material Number                        | 1           |
| V           | PLTYP           | Price list type                        | 1           |
| V           | VKORG           | Sales Organization                     | 2           |
| V           | VRKME           | Sales unit                             | 1           |
| V           | VTWEG           | Distribution Channel                   | 2           |
| V           | WERKS           | Plant                                  | 1           |

The screenshot shows an Excel spreadsheet with a list of items and a filter configuration window. The list includes items like D100, D101, D102, D103, D200, D201, D202, D301, D302, D303, AL-0001A, AL-0001A-1.0, AL-0001A-2.0, BH-0001A-1.0, BL-0001A-1.0, BL-0001A-2.0, and CC-0066A-1.1. The filter configuration window shows a filter definition for 'M' (Material Number) and 'V' (Sales Organization).

| Item         | Condition | Description                 |
|--------------|-----------|-----------------------------|
| D100         |           | Service Fixprice            |
| D101         |           | Repair Service              |
| D102         |           | Services                    |
| D103         |           | T&M Billing                 |
| D200         |           | Service Standard            |
| D201         |           | Service Specialist          |
| D301         |           | Consulting 2 T&M            |
| D302         |           | Travel Expenses             |
| D303         |           | Consulting 3 PS             |
| AL-0001A     |           | Heart rate monitor v2.0A    |
| AL-0001A-1.0 |           | Blood pressure monitor V1.0 |
| AL-0001A-2.0 |           | Blood pressure monitor V2.0 |
| BH-0001A-1.0 |           | Plastic casing V1.0         |
| BL-0001A-1.0 |           | PCB Main Assembly V1.0      |
| BL-0001A-2.0 |           | PCB Main Assembly V2.0      |
| CC-0066A-1.1 |           | Arm cuff V1.1               |

  

| Filter definition | Application | Condition | Description        |
|-------------------|-------------|-----------|--------------------|
| M                 |             | MATNR     | Material Number    |
| V                 |             | VKORG     | Sales Organization |



### Step 3: Generate a price entry template or fetch existing prices from SAP

| 1  | A          | B          | C          | D        | E      | F          | G           | H       | I     | J          | K      | L         | M           | N     | O          | P          | Q     | R       | S       | T        | U          | V     | W          | X          | Y         |
|----|------------|------------|------------|----------|--------|------------|-------------|---------|-------|------------|--------|-----------|-------------|-------|------------|------------|-------|---------|---------|----------|------------|-------|------------|------------|-----------|
| 2  |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            |       |         |         |          |            |       |            |            |           |
| 3  | WKORG      | VTWEG      | PLTY       | MATNR    | LIFNR  | MATKL      | EKORG       | ESOKZ   | VERKS | YPKME      | EANH   | INFNR     | EVRTN       | EVRTP | BSTME      | KNJMH      | KVEVE | KOTAENR | KAPPL   | KSCHL    | DATAB      | DATBI | KONP_KBETR | KONP_KONVA | KONP_KPEN |
| 4  | Sales org. | Distr. Ch. | Price list | Material | Vendor | Matl Group | Purch. Org. | Inttype | Plant | Sales unit | EANUPC | Info Rec. | Purch. Doc. | Item  | Order Unit | CondRecNo. | Usage | Table   | Applic. | Condtype | Valid From | to    | Amount     | CondCur    | Unit      |
| 5  |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 16 M    |         | PB00     |            |       |            |            |           |
| 6  |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 17 M    |         | PB00     |            |       |            |            |           |
| 7  |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 18 M    |         | PB00     |            |       |            |            |           |
| 8  |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 25 M    |         | PB00     |            |       |            |            |           |
| 9  |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 28 M    |         | PB00     |            |       |            |            |           |
| 10 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 68 M    |         | PB00     |            |       |            |            |           |
| 11 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 87 M    |         | PB00     |            |       |            |            |           |
| 12 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 88 M    |         | PB00     |            |       |            |            |           |
| 13 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 118 M   |         | PB00     |            |       |            |            |           |
| 14 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 70 V    |         | ZVKP     |            |       |            |            |           |
| 15 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 71 V    |         | ZVKP     |            |       |            |            |           |
| 16 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 72 V    |         | ZVKP     |            |       |            |            |           |
| 17 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 73 V    |         | ZVKP     |            |       |            |            |           |
| 18 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 118 V   |         | ZVKP     |            |       |            |            |           |
| 19 |            |            |            |          |        |            |             |         |       |            |        |           |             |       |            |            | A     | 155 V   |         | ZVKP     |            |       |            |            |           |

| 1  | A          | B          | C          | D            | E       | F          | G           | H       | I     | J          | K      | L         | M           | N     | O          | P          | Q     | R       | S       | T          | U          | V     | W          | X          | Y         |
|----|------------|------------|------------|--------------|---------|------------|-------------|---------|-------|------------|--------|-----------|-------------|-------|------------|------------|-------|---------|---------|------------|------------|-------|------------|------------|-----------|
| 2  |            |            |            |              |         |            |             |         |       |            |        |           |             |       |            |            |       |         |         |            |            |       |            |            |           |
| 3  | WKORG      | VTWEG      | PLTY       | MATNR        | LIFNR   | MATKL      | EKORG       | ESOKZ   | VERKS | YPKME      | EANH   | INFNR     | EVRTN       | EVRTP | BSTME      | KNJMH      | KVEVE | KOTAENR | KAPPL   | KSCHL      | DATAB      | DATBI | KONP_KBETR | KONP_KONVA | KONP_KPEN |
| 4  | Sales org. | Distr. Ch. | Price list | Material     | Vendor  | Matl Group | Purch. Org. | Inttype | Plant | Sales unit | EANUPC | Info Rec. | Purch. Doc. | Item  | Order Unit | CondRecNo. | Usage | Table   | Applic. | Condtype   | Valid From | to    | Amount     | CondCur    | Unit      |
| 5  |            |            |            | AL-0001A-2.0 | GE-US   |            | 1000        | 3       |       |            |        |           |             |       |            | 7701 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 6.7        | USD        |           |
| 6  |            |            |            | BH-0001A-2.0 | DIG-KEY |            | 1000        | 3       |       |            |        |           |             |       |            | 7702 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 4          | USD        |           |
| 7  |            |            |            | BL-0001A-2.0 | GE-US   |            | 1000        | 0       |       |            |        |           |             |       |            | 7703 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 8  |            |            |            | CC-0068A-2.0 | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7704 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 9  |            |            |            | D301         | GE-US   |            | 1000        | 0       |       |            |        |           |             |       |            | 7705 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 10 |            |            |            | EC-0104O     | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7706 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 11 |            |            |            | EC-0104ON    | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7707 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 12 |            |            |            | EC-0104R     | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7708 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 13 |            |            |            | EC-0104RN    | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7709 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 14 |            |            |            | ED-5248A     | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7710 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 15 |            |            |            | ED-5248AN    | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7711 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 16 |            |            |            | EL-0226C     | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7712 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 17 |            |            |            | EL-0226CN    | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7713 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 18 |            |            |            | ZC-0002A     | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7714 A     | 17 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 19 |            |            |            | ZC-0002A     | DIG-KEY |            | 1000        | 0       | 1000  |            |        |           |             |       |            | 7715 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 20 |            |            |            | ZL-0001A     | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7716 A     | 18 M  |         | PB00    | 01/02/2008 | 31/12/9999 |       | 0          | USD        |           |
| 21 |            |            |            | ZL-0001E     | DIG-KEY |            | 1000        | 0       |       |            |        |           |             |       |            | 7717 A     | 73 V  |         | ZVKP    | 31/07/2009 | 31/12/9999 |       | 12         | USD        |           |
| 22 |            | 1000       | 10         | BH-0001A-1.0 |         |            | 1000        | 0       |       |            |        |           |             |       |            | 7718 A     | 73 V  |         | ZVKP    | 31/07/2009 | 31/12/9999 |       | 13         | USD        |           |
| 23 |            | 1000       | 10         | BH-0001A-2.0 |         |            | 1000        | 0       |       |            |        |           |             |       |            | 7719 A     | 73 V  |         | ZVKP    | 31/07/2009 | 31/12/9999 |       | 13         | USD        |           |



### Step 4: Update or create new prices

| WKORG | VTWEG | PLTYP | MATNR        | UFNMR   | MATKL | EKORG | ESOKZ | WERKS | YPRIME | EAN11 | INFNR | EVRTN | EVTRIP | BSTME | KNUMH  | KVEVE | KOTABNR | KAPPL | KSCHL      | ATAB       | DATBI | KONP_KBETR | KONP_KONMA | KO |
|-------|-------|-------|--------------|---------|-------|-------|-------|-------|--------|-------|-------|-------|--------|-------|--------|-------|---------|-------|------------|------------|-------|------------|------------|----|
|       |       |       | AL-0001A-2.0 | GE-US   |       |       | 1000  | 3     |        |       |       |       |        |       | 7720 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 2.3 USD    |            |    |
|       |       |       | BH-0001A-2.0 | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7721 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 3.5 USD    |            |    |
|       |       |       | BL-0001A-2.0 | GE-US   |       |       | 1000  | 3     |        |       |       |       |        |       | 7722 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 2.38 USD   |            |    |
|       |       |       | CC-0066A-2.0 | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7723 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 2.38 USD   |            |    |
|       |       |       | D201         | GE-US   |       |       | 1000  | 0     |        |       |       |       |        |       | 7724 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 2.38 USD   |            |    |
|       |       |       | EC-0104O     | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7725 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 2.38 USD   |            |    |
|       |       |       | EC-0104ON    | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7726 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 2.38 USD   |            |    |
|       |       |       | EC-0104R     | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7727 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 3.98 USD   |            |    |
|       |       |       | EC-0104RN    | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7728 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 3.98 USD   |            |    |
|       |       |       | ED-5248A     | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7729 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 3.98 USD   |            |    |
|       |       |       | ED-5248AN    | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7730 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 3.98 USD   |            |    |
|       |       |       | EL-0228C     | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7731 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 4 USD      |            |    |
|       |       |       | EL-0228CN    | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7732 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 10 USD     |            |    |
|       |       |       | ZC-0002A     | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7733 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 35 USD     |            |    |
|       |       |       | ZC-0002A     | DIG-KEY |       |       | 1000  | 0     | 1000   |       |       |       |        |       | 7734 A | 17 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 35 USD     |            |    |
|       |       |       | ZL-0001A     | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7735 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 35 USD     |            |    |
|       |       |       | ZL-0001E     | DIG-KEY |       |       | 1000  | 0     |        |       |       |       |        |       | 7736 A | 18 M  | PB00    |       | 01/02/2010 | 31/12/9999 |       | 22 USD     |            |    |
|       | 1000  | 10    | BH-0001A-1.0 |         |       |       |       |       |        |       |       |       |        |       | 7737 A | 73 Y  | ZVKP    |       | 01/02/2010 | 31/12/9999 |       | 2098 USD   |            |    |
|       | 1000  | 10    | BH-0001A-2.0 |         |       |       |       |       |        |       |       |       |        |       | 7738 A | 73 Y  | ZVKP    |       | 01/02/2010 | 31/12/9999 |       | 2048 USD   |            |    |

### Step 5: Add in or remove pricing fields as required

| TABLE           | FIELD    | ALIAS         | DESCRIPTION   |
|-----------------|----------|---------------|---|
| /COHESION/EPT_4 | DATAB    | DATAB         | Valid-From Date   |
| /COHESION/EPT_4 | DATBI    | DATBI         | Valid To Date   |
| /COHESION/EPT_4 | DDTEXT   | DDTEXT        | Explanatory short text                                    |
| /COHESION/EPT_4 | MSGNO    | MSGNO         | System Message Number                                     |
| /COHESION/EPT_4 | MSGTXT   | MSGTXT        | Message Text  |
| /COHESION/EPT_4 | ROWNO    | ROWNO         | Excel row number for Excel pricing tool cond. maintenance |
| /COHESION/EPT_4 | TABNAME  | TABNAME       | Table Name  |
| KONH            | AKTNR    | KONH_AKTNR    | Promotion   |
| KONH            | DATAB    | KONH_DATAB    | Valid-From Date   |
| KONH            | DATBI    | KONH_DATBI    | Valid To Date   |
| KONH            | ERDAT    | KONH_ERDAT    | Date on Which Record Was Created                          |
| KONH            | ERNAM    | KONH_ERNAM    | Name of Person who Created the Object                     |
| KONH            | KAPPL    | KAPPL         | Application   |
| KONH            | KNUMA_AG | KONH_KNUMA_AG | Sales deal  |
| KONH            | KNUMA_BO | KONH_KNUMA_BO | Agreement (subsequent settlement)                         |
| KONH            | KNUMA_PI | KONH_KNUMA_PI | Promotion   |
| KONH            | KNUMA_SD | KONH_KNUMA_SD | Standard agreement  |
| KONH            | KNUMA_SQ | KONH_KNUMA_SQ | Sales quote   |
| KONH            | KNUMH    | KNUMH         | Condition record number                                   |
| KONH            | KOSRT    | KONH_KOSRT    | Search term for conditions                                |
| KONH            | KOTABNR  | KOTABNR       | Condition table   |
| KONH            | KSCHL    | KSCHL         | Condition type  |
| KONH            | KVEWE    | KVEWE         | Usage of this condition table                             |
| KONH            | KZUST    | KONH_KZUST    | Responsibility in SD for condition/material               |
| KONH            | LICDT    | KONH_LICDT    | Date license granted                                      |
| KONH            | LICNO    | KONH_LICNO    | Tax exemption license number                              |
| KONH            | VADAT    | KONH_VADAT    | Variable Data Part  |
| KONH            | VKEY     | KONH_VKEY     | Variable key 100 bytes                                    |
| KONM            | KBETR    | KONM_KBETR    | Rate (condition amount or percentage)                     |

  

| MANDATORY FIELDS |
|------------------|
| DATAB            |
| DATBI            |
| MSGNO            |
| MSGTXT           |
| ROWNO            |
| KAPPL            |
| KNUMH            |
| KOTABNR          |
| KSCHL            |
| KVEWE            |
| KONP_KBETR       |
| KONP_KMEIN       |
| KONP_KONMA       |
| KONP_KPEIN       |